

Horter Investment Management, LLC

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Client Brochure Supplement Form ADV Part 2B

Kenneth R. Portnoy

513 W. Broad Street Unit 304 Falls Church, VA 22046 Phone: (571)882-9182 Fax: (480)247-5530

July 22, 2019

This brochure supplement provides information about Kenneth R. Portnoy that supplements the Horter Investment Management, LLC brochure. You should have received a copy of that Firm brochure. Please contact Kenneth R. Portnoy if you did not receive Horter Investment Management LLC's Firm brochure or if you have any questions about the contents of this Brochure Supplement.

Additional information about Kenneth R. Portnoy is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>. The CRD number for Kenneth R. Portnoy is 6730581.

Item 2 Educational Background and Business Experience

Educational Background

- George Washington University; Masters Information Systems Technology; 1990
- University of Michigan; Bachelor of Science Political Science; 1974

Business Experience

- Horter Investment Management; Investment Advisor Representative; 11/2016 Present
- CPAPlus Network; Apprentice; 06/2019 Present
- GlidePath Financial; Founder; 05/2009 Present
- Legal Shield; Agent; 04/2018 07/2019
- Portnoy Enterprises/Legacy Enterprises 1; Director; 05/2006 11/2016
- Abilita of Northern Virginia; Managing Director; 01/2005 03/2006

Licensing & Examinations

• Series 65; 2015

Item 3 Disciplinary Information

Kenneth R. Portnoy has had legal or disciplinary events in the past. Clients and prospective clients can view the CRD records (registration records) for Kenneth R. Portnoy through the SEC's Investment Adviser Public Disclosure (IAPD) website at <u>www.adviserinfo.sec.gov</u>. The CRD number for Kenneth R. Portnoy is 6730581.

Item 4 Other Business Activities

In addition to being an Investment Advisor Representative ("IAR") of Horter Investment Management, LLC, Kenneth R. Portnoy is licensed as an independent insurance agent. Kenneth R. Portnoy may make recommendations on insurance products and may also, as an independent insurance agent, sell those recommended insurance products to advisory clients.

Also, Horter Investment Management, LLC requires Kenneth R. Portnoy to disclose that advisory clients may purchase recommended insurance products from other insurance agents not affiliated with Horter Investment Management, LLC.

Kenneth R. Portnoy also acts as an Apprentice for CPA Plus Network.

Item 5 Additional Compensation

Aside from the sales commissions paid by insurance companies to Kenneth R. Portnoy (see "Other Business Activities"), Kenneth R. Portnoy does not receive any additional compensation from non-clients for providing advisory services. All advisory compensation is paid by clients directly.

Kenneth R. Portnoy also receives compensation for acting as an Apprentice for CPA Plus Network.

Item 6 Supervision

As President/Founder of Horter Investment Management, LLC, Drew K. Horter is primarily responsible for supervision of Kenneth R. Portnoy and all Investment Advisor Representatives ("IARs") registered under Horter Investment Management, LLC.

Advisory clients may contact Kenneth R. Portnoy's supervisor(s) directly at (513) 984-9933.

Disclosures

Life and Annuity:

Horter Investment Management, LLC does not guarantee or endorse any annuity or life insurance product or their performance. Insurance and annuity products are not sold through Horter Investment Management, LLC. Products are subject to the terms and conditions of the contractual language of the life and annuity companies.

